



AMERICAN INTERNATIONAL INDUSTRIES

IBE Deals

Jan 15 - Feb 14, 2020

Overview- All Brands

Prices subject to change and invoices must be paid within terms.

Combo orders are not allowed and orders must be FFA.

All items below are while supplies last.

Cannot combine with Negotiated pricing or any other deals.

ARDELL LASH:

DEAL # 1 Multipack Deal

Purchase the following Multipacks at Special Price

Ardell 5 Packs

- 67516 – 5 Pack Wispies
- 68980 – 5 Pack Demi Wispies Blk
- 68984 – 5 Pack Wispies Blk
- 68983 – 5 Pack Natural 101 Blk
- 68985 – 5 Pack Natural 105 Blk
- 68981 – 5 Pack natural 110 Blk
- 68981 – 5 Pack Natural Babies Blk

Net Price: \$5.50 ea. (Salon Value Price: \$14.50)

DEAL # 2 Multipack Deal

Purchase the following Multipacks at Special Price

Ardell 4 Packs

- 61494 – 4 Pack Demi Wispies Blk
- 61406 – 4 Pack Natural 101 Natural Blk
- 61407 – 4 Pack Natural 110 Natural Blk
- 61486 – 4 Pack Natural Babies Blk

Net Price: \$5.00 ea. (Salon Value Price: \$12.75)

DEAL # 3 Multipack Deal

Purchase the following Multipacks at Special Price

Ardell 4 Pack Faux Minks

- 67410 – 4 Pack Faux Mink 811
- 67507 – 4 Pack Faux Mink 817
- 67508 – 4 Pack Faux Mink Demi Wispies
- 67409 – 4 Pack Faux Mink Wispies

Net Price: \$6.00 ea. (Salon Value Price: \$12.75)

DEAL # 4

Purchase Ardell Classic Lash Extension Kit at Special Price

- 32026 – Lash Extension Kit

Net Price: \$90.00 ea. (Salon Value Price: \$200.00)



DEAL # 4

BOGO Lash Extension Adhesive

- 32021 – Adhesive Clear
- 32022 – Adhesive Clear

Net Price: \$7.75 ea. (Salon Value Price: \$31.00 ea.)

DEAL # 5

Purchase 12 Selected Magnetic Lashes and Receive 3 Free (36854) Magnetic Gel Liner

- 67953 Magnetic Lash Accent 001
- 70458 Magnetic Lash 105
- 70459 Magnetic Lash Wispies 113
- 70460 Magnetic Lash Wispies

Net Deal Price: \$60.00 (Deal Salon Value Price: \$179.99)

DEAL # 6

Purchase 30 Cases of Ardell Lashes/ Individuals (Mix and Match) and Receive 2 Cases Free

Non Partners receive a total of 2 cases

Partners receive a total of 4 cases

(Exclusions: twin packs, deluxe, multipacks, starter kits)

(Must be equal or lesser value of purchase lashes)

****Cannot combine with any Multipack deal****

- **See Volume Price List**

BODY DRENCH:

DEAL # 1

Purchase BD Mask Society 24pc Packer at Special Pricing

Net Price: \$20.00 ea. (Salon Value Price: \$60.00 ea.)

DEAL # 2

Purchase BD 16.9 oz. Lotion at Special Pricing

- 30714 – Coconut Water Replenishing
- 30716 – Deep Moisture
- 30616 – Moisturizing
- 30630 – Hemp
- 30816 – Unscented

Net Price: \$3.25 ea. (Min 24 pc) (Salon Value Price: \$9.25 ea.)



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DEAL # 3

Purchase Bronzing Spray at Special Price

- 20657 Instant Bronzing Spray
- ** Cannot be applied to the display**

Net Price: \$5.50 ea. (Salon Value Price: \$14.25 ea.)

CHECI:

Purchase \$750 or more and get 5% off Checi order.

Any new Checi Customer- Receive 10% off first Order with \$500 FFA Order

CHINA GLAZE:

DEAL # 1

Purchase Any Lacquer at Special Price

Net Price: \$1.25 ea. (Salon Value Price: \$3.75 ea.)

CLUBMAN:

DEAL # 1

Purchase Min 6 cases of the 6 oz. ASL's below (mix and match) at special price

- 01101– Clubman Reserve - Gents Gin after Shave Lotion
- 01104 – Clubman Reserve - Brandy Spice after Shave Lotion
- 01107– Clubman Reserve - Whiskey Woods after Shave Lotion
- 402000 – Virgin Island Bay Rum
- 263000 – Lilac Vegetal After Shave Lotion
- 90914 - Lime Sec Cologne
- 405000 – Clubman Musk after Shave Lotion
- 407200 – Clubman Special Reserve Cologne
- 11252 – Classic Vanilla after Shave Lotion
- 403000 – Clubman after Shave Lotion

Net Price: \$42.00 per case (min 6 cases) (Salon Value Price: \$89.75 DZ.)

DEAL # 2

Purchase 34 DZ or more of Clubman Pinaud ASL 16 oz. at Special Price

- 403400 Clubman Pinaud ASL 16 oz

Net Price \$42.00/DZ (min 34 DZ) (Salon Value Price: \$134.00 DZ.)

GENA:

Save 5% off bottom of order with minimum purchase of \$750.00.

Excludes gallons and paraffin. Gold key pricing may be utilized with minimum quantities met.



GiGi:

DEAL # 1

Receive Special Price on Pre & Post Treatments

- 64418 – Multi-Complex Premium Hemp CBD Oil-
 - **Net Price \$12.75 ea. (Salon Value Price: \$30.00 ea.)**
- 0880 – Wax off 8 oz.
 - **Net Price \$2.66 ea. (Salon Value Price: \$6.25 ea.)**
- 0885 – Wax off 16 oz.
 - **Net Price \$3.75 ea. (Salon Value Price: \$10.00 ea.)**
- 0343 – Wax off 32 oz.
 - **Net Price \$7.23 ea. (Salon Value Price: \$17.00 ea.)**
- 0785 – Post Wax Cooling Gel 8 oz.
 - **Net Price \$2.66 ea. (Salon Value Price: \$6.25 ea.)**
- 0775 – Post Wax Cooling Gel 16 oz.
 - **Net Price \$3.75 ea. (Salon Value Price: \$10.00 ea.)**
- 0710 – Post Epilation Lotion 8 oz.
 - **Net Price \$2.66 ea. (Salon Value Price: \$6.25 ea.)**
- 0720 – Post Epilation Lotion 16 oz.
 - **Net Price \$3.75 ea. (Salon Value Price: \$10.00 ea.)**
- 0700 – Pre-Hon
 - **Net Price \$4.89 ea. (Salon Value Price: \$11.50 ea.)**
- 0726 – All Purpose Clarifier
 - **Net Price \$4.89 ea. (Salon Value Price: \$11.50 ea.)**
- 0901 – Pre-Epilation Oil
 - **Net Price \$2.66 ea. (Salon Value Price: \$6.25 ea.)**
- 0721 – No Bump Solution 4 oz.
 - **Net Price \$4.36 ea. (Salon Value Price: \$10.25 ea.)**
- 0717 – No Bump Solution 8oz.
 - **Net Price \$5.74 ea. (Salon Value Price: \$13.50 ea.)**
- 0724 – No Bump Roll-On
 - **Net Price \$3.08 ea. (Salon Value Price: \$7.25 ea.)**
- 0722 – No Bump Scrub
 - **Net Price \$4.46 ea. (Salon Value Price: \$10.50 ea.)**

DEAL # 2

Pallet Deal- Purchase 3 Pallet of Wax and Purchase 72 Warmers (Per Pallet) at Special Dealer Pricing

- \$14.00 Salon Value Wax – **Net Price \$6.00 ea.**
- \$14.50 Salon Value Wax – **Net Price \$6.25 ea.**
- 0225 Wax Warmer – **Net Price \$12.00 ea.**



DEAL # 3

Pallet Deal- Purchase 1 Pallet of Wax and Purchase 72 Warmers at Special Dealer Pricing

- \$14.00 Salon Value Wax- **Net Price \$6.25 ea.**
- \$14.50 Salon Value Wax- **Net Price \$6.50 ea.**
- 0225 Wax Warmer – **Net Price \$12.50 ea.**

HFS:

Any order over \$750 will receive 5% off entire order.
Any order over \$1500 will receive 10% off entire order.
****Cannot combine with Negotiated Pricing****

IBD:

DEAL # 1

Purchase LED/UV Builder Gels at Special Price

- 2oz. Builder Gel (min 144 pc) – **Net Price \$12.25 ea.**
- 2oz. Builder Gel (min 576 pc) – **Net Price \$11.00 ea.**

DEAL # 2

Purchase 8 oz LED/UV Clear Gel at Special Price (Minimum Purchase Qt. 72)

- 65614 - 8oz Clear Gel
Net Price \$22.00 ea.
Salon Value Price: \$97.50 ea.

DEAL # 3

Purchase *New* Building Gel .5oz at Special Price

- 62490 – ibd Building Gel Clear
- 62491 – ibd Building Gel Top Coat
- 62492 – ibd Building Gel Bright White
- 62493 – ibd Building Gel Soft White
- 62494 – ibd Building Gel Cover Pink
- 62495 – ibd Building Gel Sheer Pink

Net Price: \$6.00 ea.
Salon Value Price: \$17.95 ea.

DEAL # 4

Purchase Dip & Sculpt Display at Special Launch Price

- 13502 – 72 Matching Dip Colors (see brochure for more info)
****Ask Sales Rep for Special Launch offer****



JEROME RUSSELL:

DEAL #1

Purchase Selected Items at Special Dealer Pricing

Temp'ry Hair Color Spray – **Net Price \$1.95 ea.** (Salon Value Price: \$4.59 ea.)

- Hair & Body Glitter Spray – **Net Price \$1.95 ea.** (Salon Value Price: \$4.59 ea.)
- B Natural Color Highlights Spray – **Net Price \$2.38 ea.** (Salon Value Price: \$5.59 ea.)
- Spray On Hair Color Thickener – **Net Price \$2.38 ea.** (Salon Value Price: \$5.59 ea.)
- B Wild Hair&Body Glitter Spray – **Net Price \$2.38 ea.** (Salon Value Price: \$5.59 ea.)
- B Wild Temporary Color Spray – **Net Price \$2.38 ea.** (Salon Value Price: \$5.59 ea.)
- Color 3-In-1– **Net Price \$5.52 ea.** (Salon Value Price: \$12.99 ea.)
- Intrabond
 - 90950 Hair Mask – **Net Price \$12.75 ea.** (Salon Value Price: \$29.99 ea.)
 - 90951 Shampoo – **Net Price \$8.50 ea.** (Salon Value Price: \$19.99 ea.)
 - 90952 Conditioner – **Net Price \$8.50 ea.** (Salon Value Price: \$19.99 ea.)
 - 90953 Bleach Kit – **Net Price \$6.37 ea.** (Salon Value Price: \$14.99 ea.)
 - 91014 Serum – **Net Price \$29.75 ea.** (Salon Value Price: \$69.99 ea.)

PROLINC:

DEAL #1

BOGO - 4 oz. Callus Eliminator & 4 oz. Cuticle Eliminator

- 21340 – Callus Eliminator 4 oz.
 - **Net Price: \$2.74 ea.** (Salon Value Price: \$10.95 ea.)
- 21440 – Callus Eliminator Orange 4 oz.
 - **Net Price: \$2.74 ea.** (Salon Value Price: \$10.95 ea.)
- 21280 – Cuticle Eliminator 4 oz.
 - **Net Price: \$2.24 ea.** (Salon Value Price: \$8.95 ea.)

DEAL #2

Purchase Gallons at SPECIAL PRICE (minimum of 132 gallons Mix & Match)

- 21390 – Callus Eliminator Original
- 21392 – Callus Eliminator Orange

Net Price: \$ 24.99 ea.

Salon Value Price: \$149.95 ea.



DEAL #3

Special Dealer Price on all 18 oz. and 16 oz.! (Must Purchase 144 or more)

- 21360 – Callus Eliminator Original 18 oz.
 - **Net Price: \$7.13 ea. (Salon Value Price: \$28.50 ea.)**
- 21460 – Callus Eliminator Orange 18 oz.
 - **Net Price: \$7.13 ea. (Salon Value Price: \$28.50 ea.)**
- 21295 – Cuticle Eliminator 18 oz.
 - **Net Price: \$ 6.24 ea. (Salon Value Price: \$24.95 ea.)**
- 22440 – Dry Heel Eliminator 16 oz.
 - **Net Price: \$ 6.24 ea. (Salon Value Price: \$24.95 ea.)**

NAIL TEK:

DEAL #1

BOGO (BOGO only applies to same item)

Must purchase at 50% off salon to receive deal

- 55807 – INSTENSIVE THERAPY 2 –
- **Net Price: \$1.38 ea. (Salon Value Price: \$5.50 ea.)**
- 55811 – XTRA 4. - **Net Price: \$1.50 ea. (Salon Value Price: \$6.00 ea.)**
- 55814 – FOUNDATION 2 - **Net Price: \$1.38 ea. (Salon Value Price: \$5.50 ea.)**

DEAL # 2

Purchase Kits at Special Price

- 55840 – Restore Damaged Nails Kit - Intensive Therapy 2, Foundation 2, Renew
- 55842 – Anti-Fungal Kit - Anti Fungal + travel size Renew

Net Price: \$4.50 ea. (no min) (Salon Value Price: \$10.00 ea.)

SURGI:

10% off orders over \$1,500 for any items in Surgi line

WOODY'S:

Purchase \$1,500.00 or more and Save 10% on all Woody's items.
(Ask your rep if Distribution is available in your area)